Edward L. Hausgen
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## Professional Profile

Dedicated and passionate results-producing professional and action-oriented achiever. Excellent communication skills, tenacious attention to details, and time-management proficiency facilitate a high level of confidence among all levels of corporate management, clients and prospective clients. Ability to be successful independently or contribute to a team environment. Dedicated and focused on delivering long-term success in personal and professional endeavors.

## Professional Experience

### Chief Operating Officer & Consultant - Direct Accommodations LLC. 2016 – Present

Advised daily progress and evaluated sales force. Streamlined platform for travel management.
Set up client networking platform. Worked on day to day travel for corporate and high end leisure travel clients.
Sold Concur Travel to corporate companies across the country.

### President, CEO - Hausgen Wealth Management — 2010-2016 retired

Financial Advisor to high net worth clients.
Managed client's assets for retirement, 401k, IRA and brokerage account.
Strong leader within the field and Top Producer within Cantella LLC program.
Managed over $138 million in assets for clients.

### V.P. Carolina First Bank South Financial Group — 2006-2010

Senior Financial Advisor, responsible for the Charleston & Hilton Head Wealth Management team in South Carolina.
Covered 13 branches and managed $165 million in assets.
Responsible for monitoring, maintaining, and producing all transactions in my area.
Developed relationships with bank employees to generate business.
Increased production and fee income over time from $120k to $700k in less than 2 years.
Named Top Producer in the company each year.

### V.P. NCF Financial Services Corp./SunTurst Bank — 2004-2006

Financial Advisor, responsible for the Spartanburg area wealth management team in South Carolina.
Covered 14 branches, managed $140 million in assets while maintaining and developing a team atmosphere.
Oversaw and produced all fee income for the Spartanburg Wealth Management Team.
Managed client assets and developed high net worth clients.
Excelled in initiating new client relationships through marketing and networking.
Named Top Producer every year at NCF/SunTrust.
Took and passed the Life & Health insurance exam.

### V.P. Financial Advisor, Morgan Stanley — 2002-2004

Developed and implemented financial planning for high net worth individuals.
Analyzed various investments such as equities, fixed income instruments, mutual funds, and separately managed accounts for retail and institutional clients.
Co-managed in excess of $50 million in assets.

### Financial Advisor, Raymond James Financial Services — 2000-2002

### Financial Advisor, Prudential Securities — 1997-2000

## Certifications

### D.H. Blair &Company Inc. — 1996-1997

FINRA/NYSE Series 7, June 1997, FINRA/NYSE Series 63, July 1997

## Education

Bachelor of Science Degree (August 1996)
Clemson University, Clemson, South Carolina

## Honors

Top Producer for 14 years
Dean’s list 1993-1994, Four Year Letterman, Clemson University Football Program
Clemson Football Team Captain
Ten Time recipient of the Clemson Football players of the game awards
Played in Two Championship Bowl Games, Gator Bowl 1995 and Peach Bowl 1993

References Available Upon Request